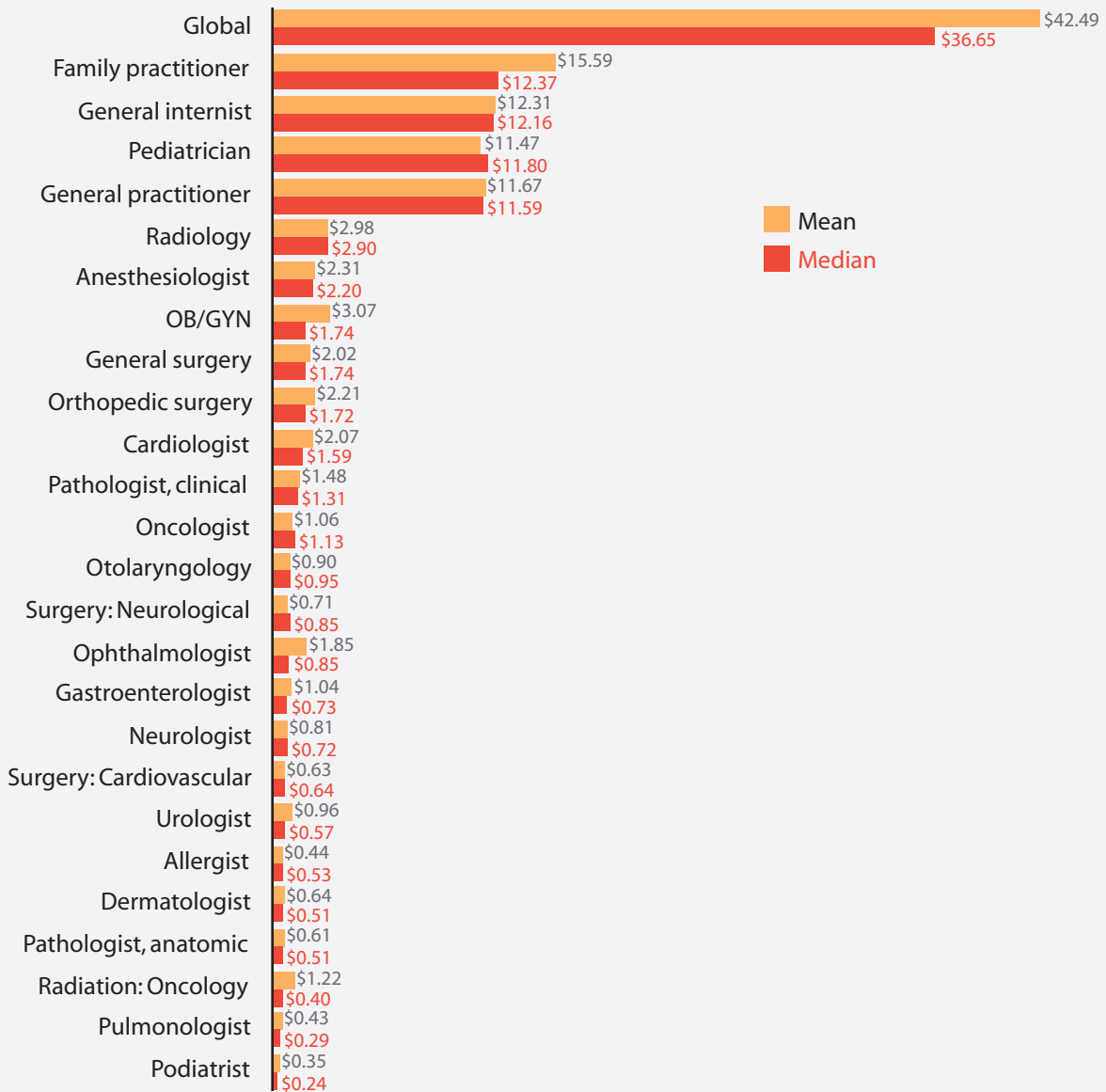


COMPENSATION MONITOR

How you fare under capitation

Warren Surveys talked to about 50 HMOs and community based health plans in 1999 to tally what they were paying physicians in capitation and risk-arrangement contracts. The table indicates what those plans, which had on average 250,000 members, paid to different primary care and specialty physicians. According to Jennifer Marx, M.B.A., a consulting analyst for DeMarco & Associates, which owns Warren Surveys, the data were compared to similar data collected in 1998. Marx says that capitated payments increased — especially for surgical specialties, family practice, urology, and oncology.

Type of capitation rate



SOURCE: PHYSICIAN CAPITATION & BENEFITS, SPRING 2000, WARREN SURVEYS